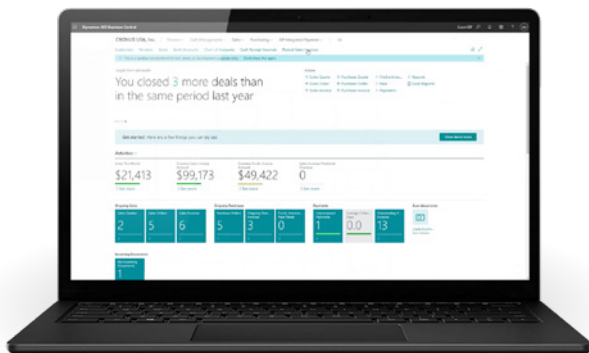**k·ecommerce.** powered by **mdf commerce**

Make Dynamics Process Payments for You

KIP k-ecommerce Integrated Payments for D365 Business Central & Dynamics GP

Unlock payment freedom and automate your receivables with a simplified process integrated with your ERP.

Self-Service and Automation Are No Longer a "Nice to Have"...

...They Are a Necessity.

B2B customer expectations are the same as those in B2C. **66% of customers prefer paying bills online**. Nearly 40% consider it a deciding factor in where they do business. Some are even ready to pay more to benefit from online payments. With the market shifting rapidly to digital commerce, those numbers are accelerating and B2B companies are falling behind.

From a financial standpoint, B2B finance is more complex than B2C. There are larger orders, deeper customer relationships, various terms of payment, and more potential payment methods, etc. **KIP is specifically made to overcome B2B finance challenges** like fragmented systems, lack of automation, and poor visibility.
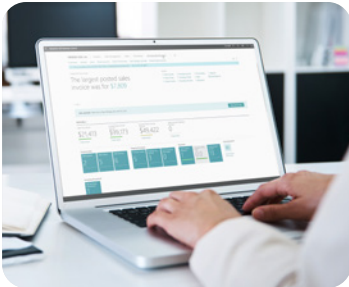
What Can We Help You With?

I want to automate costly manual processes

Did you know that the average cost of processing a single paper invoice is $10.08, and that paper checks still make up 40% of all B2B payments? And this does not include all the back-and-forth, errors, and duplicated efforts. By embracing digital automation, your team will have more time, make fewer errors, and be happier.
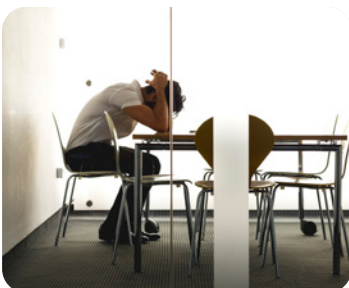
I want to improve cash flow

We don't need statistics to prove time is money. Some studies say that the average SMB takes about 25 days to process a payment from receipt. Therefore, it is essential to offer the right tools to enable your customers to pay earlier and your team to collect payments faster.

It's a pain for customers to pay their bills and for me to get paid

70% of billing execs link digitized payment systems with improved customer satisfaction. Customers with transaction visibility will spend less time on the phone with your staff. It's a win-win situation for everyone involved in the payment process.

I am losing staff and I'm having a hard time hiring resources

Our solution allows your accounting team to continue operating at the same capacity despite potential/unplanned reductions in staff. It is designed to be easy to use so you can adapt quickly.

k·ecommerce Integrated Payment Solution

Natively integrated to Microsoft Dynamics, **KIP** allows you to automate your transaction payments and accounts receivable management. **KIP** provides an easy-to-use, straightforward deployment, and secure online invoice payment processing solution. We accelerate your payments, improve your cashflow, maximize your ERP investment, and improve transaction clarity for your customers.

Seamless integration to Microsoft Dynamics:
Secure open window from your ERP to your portal

Transactional Power

Create credit card or bank transactions on sales documents directly from Dynamics and let your team capture payments in the same place that they created the sales documents. Process all transaction types in Dynamics, including authorization, post-authorization, sale, void, and refund.

Ecommerce-Ready

Uses the same foundational and integration technology as our ecommerce solution for easy, streamlined use of both.

Familiar interface for your clients[1]

While your agents navigate your ERP, KIP retrieves relevant payment information from your ERP and makes the information available securely through the portal.

Smooth navigation

Access KIP payment information directly from Dynamics.

Gain operational efficiency:
Work smart, not hard

Automate payment processing

Automate and streamline your payment process and workflows with a real-time communication between your payment solution and your ERP.

Comprehensive Tracking

Logged-in users can view their complete list of invoices, payments, and credits at any time. It reduces routine payment and account management calls to your staff.

Batch Processing[2]

To process payment for multiple orders in a single operation, simply assign the payment information to a "batch" or let k-ecommerce Integrated Payment pre-generate the necessary payment transactions linked to your daily operations, automatically.

[1] Available with D365 Business Central only

[2] Available with Dynamics GP only

Ease of use and fast adoption: Simplicity is key to business

24/7 Self-Service

Thanks to our portal, customers log in and make payments online anytime, anywhere, with no support needed from your end.

Omnichannel

Bills can be viewed and paid from any device.

Flexible payment options

Offering customers these electronic payment methods is a simple way to accelerate cash flow and improve the overall experience.

Frictionless onboarding

New customers or new hires? No problem! Our platform is easy to use and brings internal users and customers alike quickly up to speed.

Secure: We shoulder all the risk

Secure links

Send links to customers so they can provide their payment details without giving them over the phone.
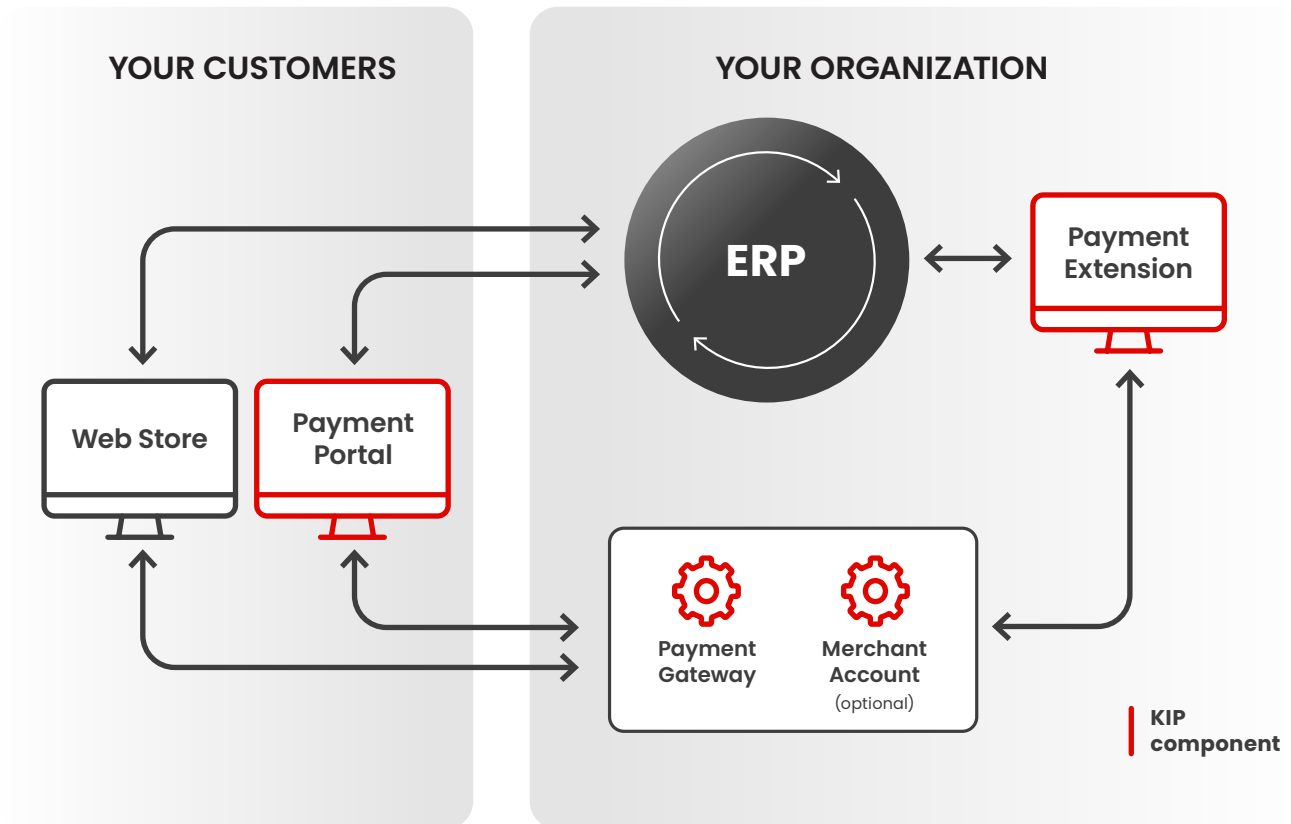
PCI secure

The k-ecommerce solution comes fully PCI Level 1 Certified (the highest certification available), and we renew our certification every year.

AVS/CV2 validation

Protect your business with fraud prevention, through AVS/CV2 validation.

Welcome to Modern Payment Processing

How does it work?

YOUR CUSTOMERS

YOUR ORGANIZATION

ERP

Payment Extension

Web Store

Payment Portal

Payment Gateway

Merchant Account
(optional)

KIP component

Payment Extension

Maximize productivity by creating credit card or bank transactions on sales documents directly from Dynamics/D365. Our extension enables internal capture of payments in the ERP.
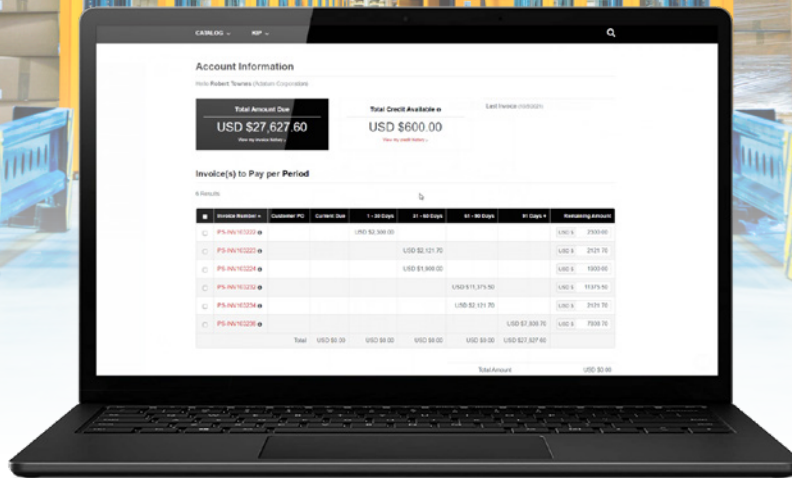
Payment Portal

Our payment portal gives your customers the flexibility to consult their account and make full or partial payments anytime, anywhere.

Payment Gateway

Benefit from our trusted, international, bank-neutral payment gateway.

Merchant Account

You can use your own merchant account, or we can give you access to the same rates as large companies through our master merchant account that gets you your money in 24 hours.

Key Features

Key Benefits

Automation through ERP Integration → Simplified Bank Reconciliation. Real-time communication between your payment solution and your ERP ensures speed and accuracy on every transaction. Transaction amounts and their journal entries are all automatically taken care of.

Payments 24/7 → Get paid faster. Empower your customers with the freedom to pay their bills online 24/7 using the payment portal without any support needed from your end.

Versatile Payment Methods → Accepts all major credit cards, ACH/EFT, credit memos, even general payment unassociated to an invoice.

PCI Secure → Complete peace of mind. All transactions are processed in our PCI Level 1 Certified private cloud environment and use AVS/CV2 validation to ensure the security of your customers' cardholder data.

Detailed Reports → All data at your fingertips. Access electronic transaction reports.

Hear What One of Our Clients Has to Say about Us.

Stahl's Transfer Express

How k-ecommerce enhanced Stahls' Transfer Express business

As Stahls' Transfer Express grew, so did their transaction volume, making it imperative to offer online payment options to their customers. **KIP**, k-ecommerce's Integrated Payment solution, provided support to their accounting team to streamline payments and scale operations.

Learn more about how k-ecommerce facilitated a seamless online payment journey for both consumers and the internal team.

Read more here.